

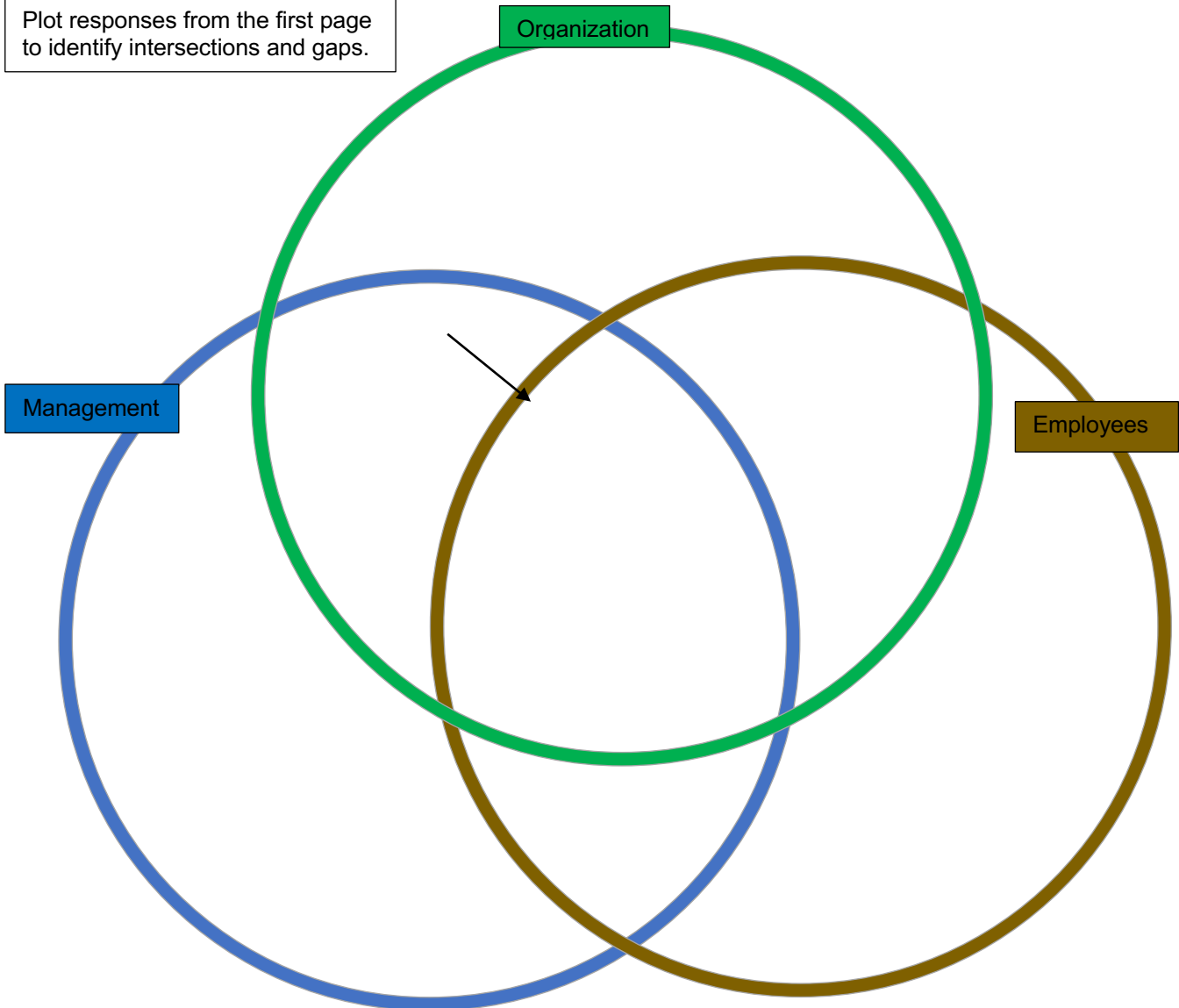
Identifying Goals, Priorities and Needs within the Organization

Perceptions of an organization's goals, priorities and needs are sometimes varied within an organization. Incompatibility issues indicate a source for hidden conflict costs and a need for an Integrated Conflict Management System.

List below what the goals, priorities and needs of your business are from the perspective of the organization, management, and employees. Where do they align and where are the gaps? Do you see themes that tend to trigger conflict? You can plot responses on page 2 using the circles.

Goals of: <u>Organization</u>	<u>Management</u>	<u>Employees</u>
Priorities of: <u>Organization</u>	<u>Management</u>	<u>Employees</u>
Needs of: <u>Organization</u>	<u>Management</u>	<u>Employees</u>

Plot responses from the first page to identify intersections and gaps.



Where the three colors intersect, this is where you are in alignment. Where no intersection exists is where there is misalignment which can lead to miscommunication, misunderstandings, and conflict.